
IEA Compensation Survey

SPRING 2019

**Presented by
The Insurance Educational
Association
and its Board of Directors**

The Insurance Educational Association serves the community by creating and delivering professional development and continuing education in risk, insurance and disability management.

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IEA Compensation Survey

SPRING 2019

In Spring 2019, the IEA set out to survey its students and other supporters to provide the industry with insight that goes beyond our usual end-of-class evaluations.

This is an informal glimpse into what's going on in the insurance community regarding compensation and what matters to the people who work in it.

It is by no means an exhaustive or scientific study and is primarily designed to spark interest and conversation within your circle of peers, team and professional community.

If you have any questions or comments about this summary, please write to me at gina@ieatraining.org.

Warm Regards,



Gina Magee, CEO

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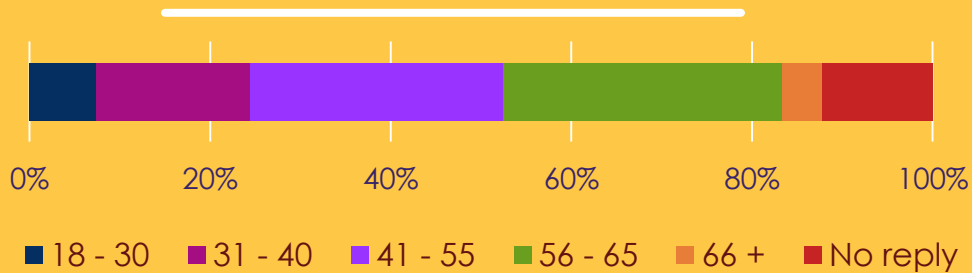
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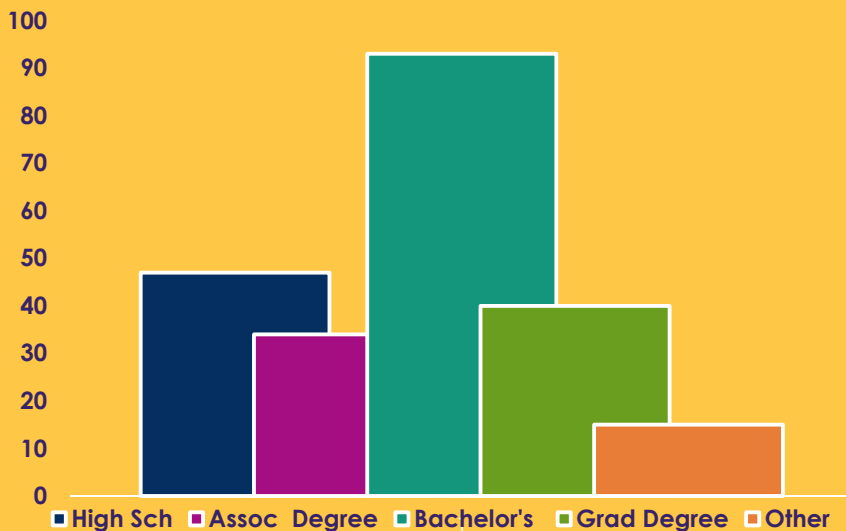
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MEET THE RESPONDEES

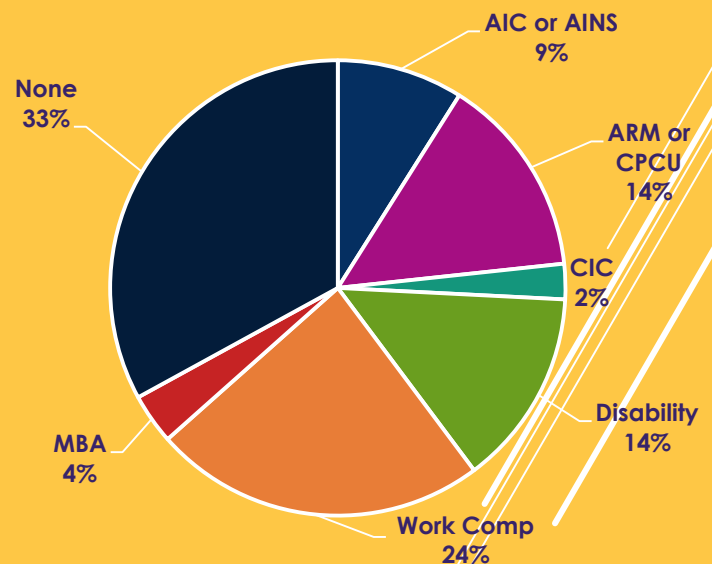
Age Range



Education



Professional Cred



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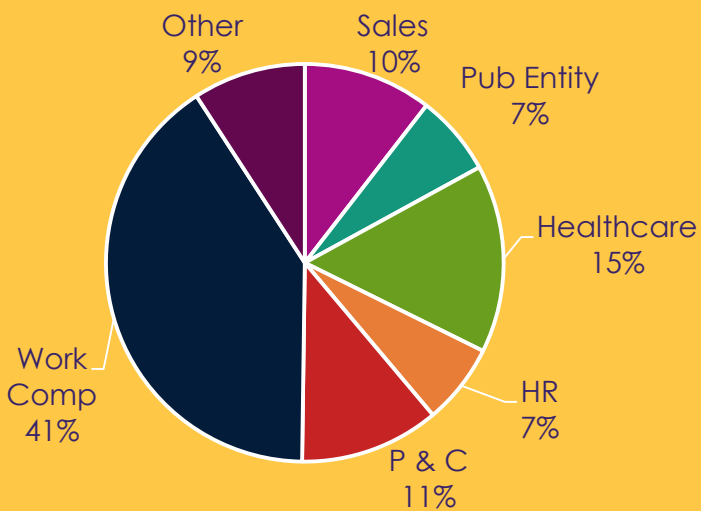
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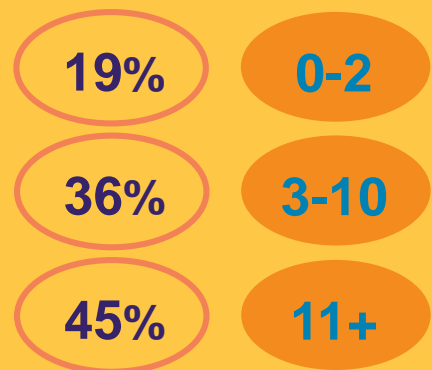
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MEET THE RESPONDEES

Industry



Current Tenure in Years



Time at current employer

Annual Salary



12% Not Sharing

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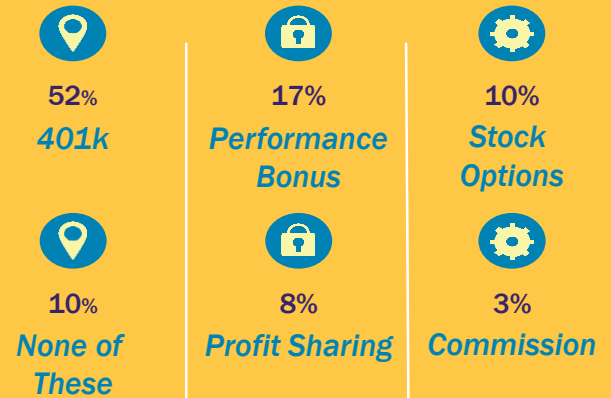
COMPENSATION AND OTHER GOOD STUFF

Your Additional Compensation

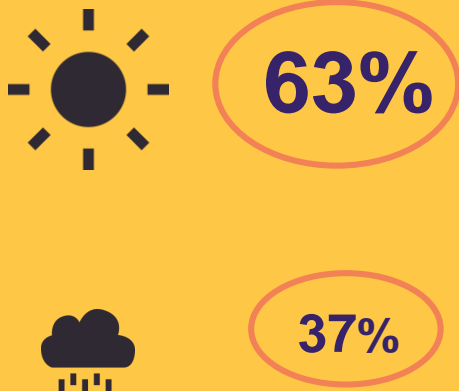


Total exceeds 100%, multiple selections

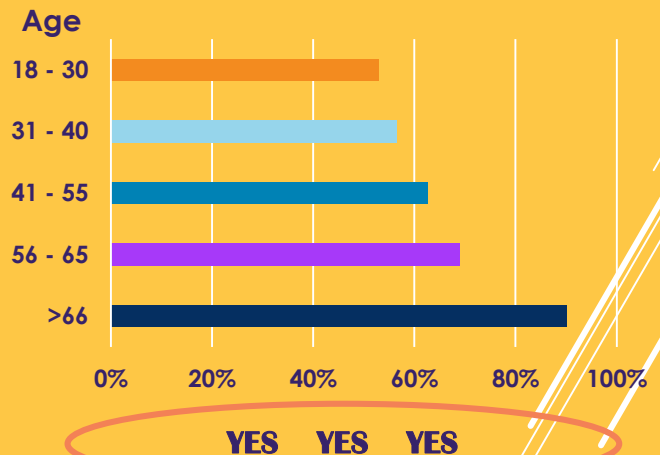
Your Other Incentives



You Opportunity for Advancement



Fair Compensation Package



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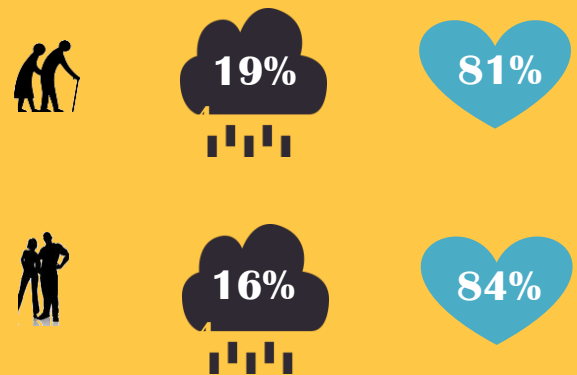
COMPENSATION AND OTHER GOOD STUFF

Your Values – In Order of Importance

		
Advancement	1	2.5
Culture	2.3	1
Benefits	2.6	2
Work/Life Balance	4	3
Salary	4.3	4.5

Ages: >41 and <40
Ranking on a scale of 1-5, 1 is highest

Does Your Reality Match Your Values?



Ages: >41 and <40
Ranking on a sliding scale from extremely dissatisfied to extremely satisfied

Preferences in Development

- Professional Mentor** **#1**
- Live Instruction** **#2**
- On Demand Webinar** **#3**
- Live Webinar** **#4**
- Conferences** **#5**

There were no substantial differences in ranking between age cohorts

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Methodology

IEA invited all those in our current contact list to complete an anonymous survey between April and May 2019. They were also invited to share the survey with others in our industry.

The survey was distributed through Constant Contact and utilized Survey Monkey. The target audience was individuals in the risk, insurance and disability management industries.

We received hundreds of responses and are grateful to those to took the time to share. Even with the good response level, this is not a scientific survey and the results are not statistically valid.

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